

## Estados Financieros a Diciembre 2018

| ACTIVOS                                      | 2018                   | 2017                   |
|----------------------------------------------|------------------------|------------------------|
| INVERSIONES                                  | 5,397,131,140          | 5,824,100,244          |
| CUENTAS POR COBRAR                           | 1,474,373,223          | 530,607,401            |
| PRESTAMOS                                    | 7,184,713,072          | 5,831,416,206          |
| OTROS<br>(efectivo, inv, prepagados, equipo) | 301,824,817            | 567,934,265            |
| <b>TOTAL ACTIVOS</b>                         | <b>€14,358,042,252</b> | <b>€12,754,058,116</b> |

| PASIVOS              | 2018                | 2017                |
|----------------------|---------------------|---------------------|
| CUENTAS POR PAGAR    | 90,741,474          | 104,520,826         |
| PROVISIONES          | 137,427,004         | 99,534,147          |
| AHORROS VOLUNTARIOS  | 385,059,512         | 391,321,108         |
| OTROS                | 145,318,780         | 110,201,502         |
| <b>TOTAL PASIVOS</b> | <b>€758,546,770</b> | <b>€705,577,583</b> |

| PATRIMONIO                       | 2018                   | 2017                   |
|----------------------------------|------------------------|------------------------|
| AHORRO                           | 5,574,347,114          | 4,911,087,465          |
| APORTE                           | 6,191,626,314          | 5,387,289,374          |
| EXCEDENTES Y SUPERAVIT           | 1,477,887,628          | 1,445,680,226          |
| UTILIDAD DEL PERIODO             | 355,634,426            | 304,423,468            |
| <b>TOTAL PATRIMONIO</b>          | <b>€13,599,495,482</b> | <b>€12,048,480,533</b> |
| <b>TOTAL PASIVO + PATRIMONIO</b> | <b>€14,358,042,252</b> | <b>€12,754,058,116</b> |

| INGRESOS                                     | 2018                | 2017                |
|----------------------------------------------|---------------------|---------------------|
| INTERESES INVERSIONES                        | 112,942,285         | 122,815,367         |
| INTERESES PRESTAMOS                          | 290,049,227         | 254,817,079         |
| VENTAS                                       | 5,077,385           | 5,368,513           |
| SERVICIOS PROFESIONAL                        | 128,544,330         | 107,706,694         |
| OTROS<br>(comisiones - otros serv. a Boston) | 138,939,650         | 85,425,504          |
| <b>TOTAL INGRESOS</b>                        | <b>€675,552,877</b> | <b>€576,133,157</b> |

| EGRESOS                          | 2018                | 2017                |
|----------------------------------|---------------------|---------------------|
| COMPRAS                          | 4,183,362           | 4,415,758           |
| SALARIOS Y CARGAS ASEBOSTON      | 55,478,767          | 52,670,084          |
| SALARIOS, CARGAS POR SERV PROFES | 111,775,239         | 97,331,728          |
| GASTOS OPERATIVOS                | 148,481,083         | 117,292,119         |
| <b>TOTAL EGRESOS</b>             | <b>€319,918,451</b> | <b>€271,709,689</b> |
| <b>UTILIDAD PERIODO</b>          | <b>€355,634,426</b> | <b>€304,423,468</b> |

| ASOCIADOS         | 2018          | 2017          |
|-------------------|---------------|---------------|
| EMPLEADOS         | 3,255         | 3,114         |
| AFILIADOS         | 3,172         | 3,057         |
| <b>PORCENTAJE</b> | <b>97.45%</b> | <b>98.17%</b> |